

## **History & Overview**

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Established in 1962, Forms & Supply, Inc., FSI, has become one of the largest office product companies in the United States. The founders, Jimmy and Diane Godwin, base their company integrity upon understanding and meeting customer needs and values. Mr. and Mrs. Godwin are active as CEO and President respectively.

FSI is now a second-generation company, recognized as a certified woman owned enterprise, with Kim Leazer, Donna Jordan, and Jay Godwin serving as officers. The present family management team continues the founding commitment to customers and employees as well as profitability and industry stability that makes FSI unique in the office product industry.

Corporate headquarters is composed of 158,000 square feet of administrative offices, warehouse, and showroom. A locally owned company capable of servicing Regional and National Accounts, FSI boasts nine sales and distribution centers in local markets serving North Carolina, South Carolina, Virginia, East Tennessee, and Northeast Georgia. As a member of American Office Products Distributors, Inc., AOPD, FSI offers customers complete coverage through 52 business partners covering the United States, Canada, Puerto Rico, Australia, and New Zealand. FSI employs over 300 individuals and boasts no lay-offs since it's founding.

While most suppliers in the industry are reducing the amount of stock, keeping the number of units and overall inventory at a minimum, FSI has maintained a commitment to in-depth stocking allowing us to offer exceptional service to our customers. Our many accolades include being named twice by Office Products International as the Best Independent Dealer and cited by *Office Products Dealer* magazine for excellence in sales management, referring to a cross-reference program used to speed shipments.

FSI is an innovative and flexible full line distributor of information technology, office supplies, consumables, office furniture, and office equipment. Commitment to seamless implementation enables our customers to take advantage of a 'Just in Time' stockless program whereby orders are accepted through various methods including the latest technologies. Today's order is tomorrow's delivery throughout the United States. Customized invoicing and reporting options are available along with a variety of standard usage and invoice reports. Cost effective service by our dedicated professional staff is made possible with the most advanced systems and resources in the office product industry today.