



2009 Resource Development Specialist Training Program

Central Piedmont Community College, Charlotte, NC and Washington, DC

Sunday, April 19 - Friday, May 1, 2009



Tuition: \$1,300 — Application deadline: Friday, March 27, 2009
Class size is limited. For more information visit: www.crdnet.org

The Specialist Training Program is appropriate for professionals who are:

- New to fund raising or
- New to community colleges and
- On track to improve their private fund raising and grant writing skills

The comprehensive curriculum assures that each participant will **learn the fundamentals of resource development**. Experienced faculty, drawn from successful fund raising programs across the nation, will also share best practices. Additionally, the intense cohort experience (limited to 25 participants) and the immediate development of a peer network provide enduring benefit to participants.

Topics:

- Grants Research
- Board Development and Management
- Campus Engagement
- Strategic Planning
- Role of the President
- Federal and State Relations,
- Grantwriting 101
- Campaign Overview
- Private Foundations
- Egrants and Fastlane
- Investments/Endowments
- Organizational Structure/Personnel
- Prospect Research
- Grant Management
- Alumni Development
- Federal Agencies and Departments

Week One at the model campus, Central Piedmont Community College (NC) will feature an overview of fundamentals and advanced training emphasizing skills development in private fund raising and grantsmanship.

Week Two in Washington, DC, will focus on public funding sources such as the National Science Foundation, US Department of Education, and many others. While in Washington, DC, participants will visit Congress, the American Association of Community Colleges, the Council for Resource Development, and the offices of many grant makers.



CENTRAL PIEDMONT COMMUNITY COLLEGE